Campus to Corporate Program for Pharmaceuticals
APTI – GD – PI – Etiquettes - Mock Interview – Resume – LinkedIn

OpEx

Officially Listed StartUp Accelerator at
Government of India's #startupindia

About Training Program

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About Training Program:

Campus to Corporate Training Program is an activity based and real life preparation workshop for Pharma Graduates in order to enhance their employability skills.

Need & Objective:

- To analyse and enhance Job Orientation Skills as per Industry Best Practices
- To identify Skill gaps within the Candidates as per the Industry
- To enhance employability skills of the graduates
- To accelerate Technical Skills by Industry Experts
- To promote interview skills & techniques as per the need of the industry

Outcome:

- Candidate will be able to identify the needs and requirements of industry
- Candidate can connect and network with industry
- Candidate can learn the basic job responsibilities of his/ her domain of choice
- Candidate can learn the essentials of the interview skills & techniques and can able to crack the interview successfully

Program Contents

AGENDA – 3 DAYS CAMPUS TO CORPORATE

DAY 1		
Time	**Session Contents**	**Session Expert**
10:00 am – 11:00 am	Recruitment Process – Ho w Companies hire people?	Brijesh Talawadekar
11:00 am – 11:30 am	Trends of Industry and Trends in Job Domains	Sachin Kumbhoje
11:30 am – 12:00 pm	Recent trends in Pharma recruitments	Sachin Kumbhoje
12:00 pm – 12:30 pm	Technical Interview Preparation with Interview FAQs - Pharmaceutical Manufacturing Operations - QA QC - Regulatory Affairs	Sachin Kumbhoje
12:30 pm – 01:00 pm		
01:00 pm – 02:00 pm	Lunch Break -	
02:00 pm -- 02:30 pm	Technical Interview Preparation with Interview FAQs - Clinical Research - Pharmacovigilance - Sales and Marketing	Sachin Kumbhoje
02:30 pm – 03:00 pm		
03:00 pm – 03:30 pm	Your employment, performance and stability	Brijesh Talawadekar
03:30 pm – 04:00 pm	Interview Process & Job Wise Interview Rounds	Brijesh Talawadekar

DAY 2		
Time	**Session Contents**	**Session Expert**
10:30 am – 11:30 am	**APTI Test Preparation** • General APTI and Technical APTI • Online & Offline APTI Preparation • Commonly Asked Questions	Sachin Kumbhoje
11:30 am – 12:00 pm	**Telephonic Interview** & **Group Discussion Round Preparation** Your role and contribution in Group Discussion Do's and Don'ts' during Group Discussion	Brijesh Talawadekar
12:00 pm – 01:00 pm	HR Interview Preparation	Brijesh Talawadekar
01:00 pm – 02:00 pm	Lunch Break-	
02:00 pm – 02:20 pm	Effective Resume making Skill-based Resume Preparation	Brijesh Talawadekar
02:20 pm – 03:30 pm	**Business Etiquettes** How to Sit, How to Walk, Handshake, Door Knock, Q&A Sync, Listening Skills, Follow-up's **Interview Etiquettes** Dressing Etiquettes, Greeting Etiquettes, Eye Contact, First Impressions, Outlook, Effective Communication	Both
03:30 pm – 04:30 pm	**Mock Interview** Individual Interview assessment & quick feedback on Do's and Don't's	Both

DAY 3		
Time	**Session Content**	**Session Expert**
10:30 am – 11:00 am	**LinkedIn Management** • How to Create LinkedIn Profile • Professional Networking on LinkedIn • How to Search Job here?	Sachin Kumbhoje
11:00 am – 11:45 am	Job Description & On-Job Training Initial Training & Probation Months Practices	Sachin Kumbhoje
11:45 am – 12:15 pm	What HR expects from you as a Candidate - HR Expectations - Typical Interview Questions - Salary and Stability - Why he should hire you? - Presenting yourself	Brijesh Talawadekar
12:15 pm- 01:00 pm		
01:00 pm – 02:00 pm	Lunch Break-	
02:00 pm – 02:30 pm	**Final Mock Interview** & Skill Mapping Report of Individual Candidate based on his/her Mock Interviews - Mock Interview (HR Round) - Mock Interview (Technical Round)	Both
02:30 pm – 03:30 pm		
03:30 pm – 04:00 pm		
04:00 pm – 04:30 pm	Recommendations from Experts	Both

Execution

Who can be a part of this program:

- B. Pharm Final Year Students
- M. Pharm Final Year Students
- Pharm. D. Final Year Students (Interns) if any

Value Proposition:

- **Industry Linked Training by Industry Experts**
- **Domain Specific Technical Interview Preparation**
- **Basic Interview Skills Training with Etiquettes**
- **Opportunity to Network with Industry**
- **Certification**
- **Mock Interview**
- **Recruitment Support through CV Bank**

Course Fees:

- **Rs.1000 per student** (Minimum Batch Size 50 Students)
- Fees can be discounted to **Rs.800** if more than 60 Students are there.
- Includes three full day training workshop, & certification.
- Get FREE Online Certification Course – Industry Readiness for Pharmaceuticals worth of Rs 999.

Excludes travel & stay expenses of two speakers, which needs to be arranged by host institute.

Company Portfolio

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Company Portfolio:

• OpEx Accelerator Pvt Ltd is officially recognised as StartUp by Department of Industrial Policy & Promotion, Government of India for its Industry linked & Industry readiness programs and Standards in Recruitment practices.

• OpEx has skilled more than 25,000 Students in last three years for Its Employability & Entrepreneurship Programs. It is connected with more than 100+ institutes, 20+ Universities & 70+ StartUp Founders.

• Campus to Corporate Program has been impacted over 2000 Pharma Students till date

• OpEx has connected with more than 100 HR and Industry professionals to facilitate skill development and placements of the students

• OpEx efficiently runs 3 StartUps into Healthcare, Recruitment and Media

• Awards & recognitions include The Times Group – Best Emerging StartUp, Insights Success International Magazine – Emerging Healthcare StartUp, Smart Udyojak Magazine, Maharashtra Times, Daily Sakaal, and Pudhari Media Coverage for all our activities

Our Websites: www.opexindia.com / www.ciree.in / www.planbstartup.in

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Contact Number: 9552206644 / 9552108899

Our YouTube Channel: www.youtube.com/opexindia

Trainers for this Training Program:

1. **Sachin Kumbhoje:** https://www.linkedin.com/in/sachinkumbhoje
2. **Brijesh Talawadekar:** https://www.linkedin.com/in/brijtal